



SUSTAINABLE FOOD LAB

## Partnership Manager Opening – 1 year contract Agriculture & Environment, Sustainable Food Lab

### **About Us**

The Sustainable Food Lab was launched in 2004 as a global and diverse group of leading organizations. Our goal was to mainstream sustainable agriculture in global food supply. Our work now is primarily focused on climate change, regenerative agriculture, and living incomes.

The Food Lab's small staff work with food companies, non-profit organizations, farmer groups, and other stakeholders in large scale and smallholder farming systems.

### **Job Description**

This position will focus on agricultural supply in North America, primarily in row crop production. The position is a 1-year contract to provide direct support to PepsiCo. The person in this job will be responsible for working closely with existing programs and partnerships on the ground as well as with strategic funding partnerships through USDA and other Public-Private funding entities with a goal to reduce carbon emissions and increase the adoption of regenerative agriculture across the PepsiCo supply chain. This person will work closely with the PepsiCo sustainability and commercial teams and suppliers and the SFL team to evaluate program effectiveness, implement good practice and GHG reporting protocols, prioritize and launch new ideas to increase farmer adoption, and launch new programs as relevant. This position requires a person who is an expert translator across the supply chain, fluent in data management and analysis, and has the ability to work confidently with both company partners, their suppliers, and the network of agronomists and farmers on the grounds in each unique region.

The partnership manager will be embedded in the PepsiCo sustainability team, but engage regularly and be supported by the Agriculture and Environment team and the larger Sustainable Food Lab staff team. Our teams are high-performing and mutually supportive. We place a high premium on collegiality and shared learning.

Travel is expected in this role.

### **Experience**

At the Food Lab we appreciate individuals with good relationship skills and easy rapport with farmers as well as with business decision-makers.

Our *ideal* candidates will have most of the qualifications below

- Familiarity with corporate sustainability strategies
- A history with large scale crop and livestock agriculture

- Fluency in agronomy or soil science
- Experience with GHG accounting protocols, agricultural economics and or grain merchandising and strong data analysis skills

### **Diversity and Equity/Non-Discrimination**

We are committed to creating a diverse environment and are proud to be an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, gender, gender identity or expression, sexual orientation, national origin, genetics, disability, age, veteran status, ancestry, marital status, union activity, AIDS/HIV status, on-the-job injuries, or any status otherwise protected under applicable federal, state, or local laws.

We are a historically White staff, and have made a commitment to diversity and building an inclusive environment for people of all backgrounds and ages and we especially encourage members of traditionally underrepresented communities to apply.

### **Salary and Benefits**

The Food Lab offers competitive salaries commensurate with experience. This 1-year contract would include funded family health insurance, optional FSA and DCRA plans, 20 days of paid vacation as well as 20 days of paid sick time and holidays.

**Interested candidates should send a resume and cover letter with “Application” in the subject line to Jill Rubin ([jrubin@sustainablefood.org](mailto:jrubin@sustainablefood.org)). Applications will be considered on a rolling basis until the position is filled.**